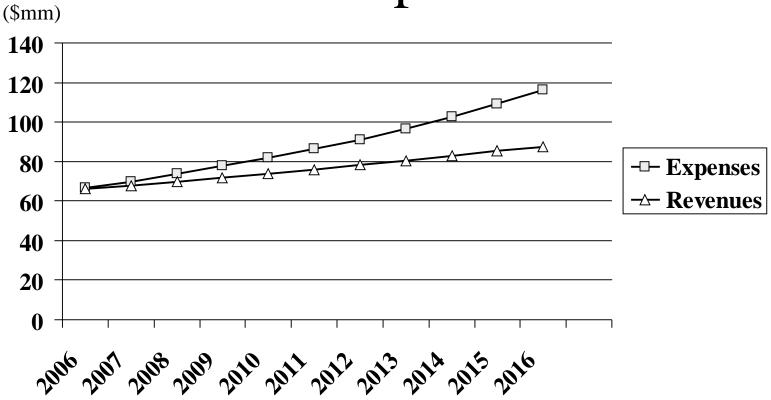
Town Meeting

Financial Planning Overview February 7, 2005

Collaborative Process

- Board of Selectmen
- Warrant Committee
- School Committee
- Capital Budget Committee

Structural Gap - Inflation



Cost Savings

- Lower-cost Health Care Provider
- Consolidation of Public Works
- Limited Wage Growth (FY04 and FY05)
- New Solid Waste Disposal Contract
- Restrictions on Town-Owned Vehicles
- Targeted Early Retirement Incentive
- Energy Savings for Town/School Buildings

Collaborative Policy Definition

- Policies
 - Debt level
 - Reserve level
 - Revenue growth rate
- Goals
 - Financial stability to support services
 - Defined expectations to reduce controversy

"We have defined broad priorities — near vs longer term, public vs. public-private."

Near Term (0-5 yrs.) Longer Term

and Ongoing

PUBLIC FUNDING -WELLINGTON

-TOWN YARD

-ROADS

POLICE STATION

-SEWER/STORM*

-WATER MAINS*

PUBLIC-PRIVATE FUNDING -SENIOR CENTER

-MAIN LIBRARY

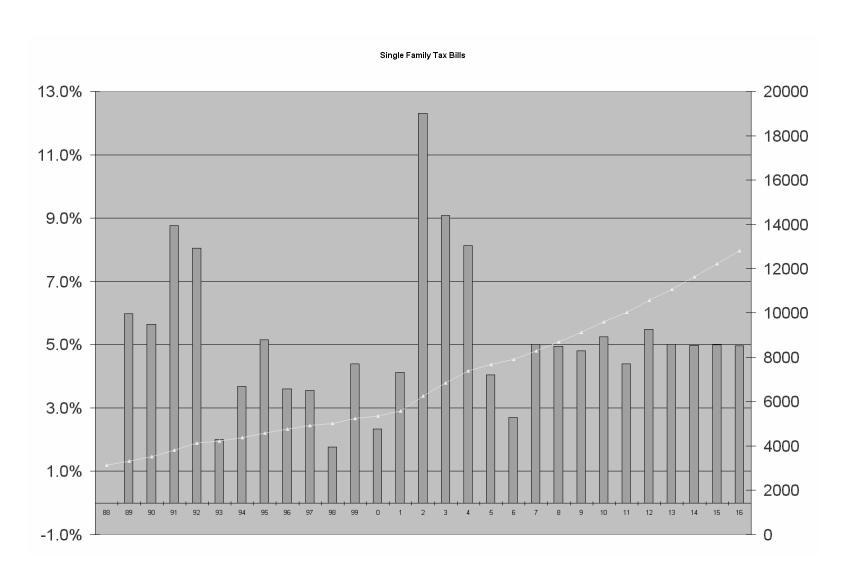
-UNDERWOOD

SKATING RINK

·FIELD HOUSE

^{*} Rate-based Funding

Growth of the Single Family Tax Bill



Alternative 10 Year Programs

Tax Growth	2.2%	2.8%	4.3%	5%
Capital Program	None	Proposed	None	Proposed
Overrides	None	None	Triennial Phased	Triennial Phased
Service Level	Deep	Deep	Slight	Slight
by 2016	Cuts	Cuts	•	Recovery
	(to -16%)	(to -16%)	(to +3%)	(to +3%)

Economic Assumptions

- Almost Flat State Aid and other (1.65%)
- Achievable Commercial Growth (*Real* 1%)
- McLean at \$1m net phased 2010 to 2017
- Historic Market Salary Increases (3%)
- Reduced Health Care Inflation (to 10%)
- Bargained 10% cost shift of health care

Cost of Proposed Capital and *Level*Services in Alternative Economic Scenarios

Economic Assumptions Required

Tax Growth

Assumptions as shown on last slide 4.5%

As shown but Optimistic Development 4.2%

(2% Real Commercial Growth.

\$2m net McLean all online by 2016;

\$1m net Uplands in 2010)

As shown but Higher Health Inflation 5.4%

(15%; but 10% cost shift bargained)

Implications

- Operating cost inflation requires tax bill inflation in the 4-5% range to avoid cuts
- The capital project program adds only roughly 0.6% to the tax bill inflation rate.
- Optimistic economic development can only cut required tax bill inflation slightly.
- Health care costs are the wild card.

Next Steps

- Continue community discussion about level of services citizens are willing to support
- Refine analysis of key economic factors
- Continue collaboration of town boards and committees
- Build consensus around long term fiscal policies